

# SELLER Questionnaire



## SELLER INFORMATION

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Occupation: \_\_\_\_\_

Occupation: \_\_\_\_\_

Phone: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_

Preferred Contact Method: (Check off below)

- Email  Call  Text

Preferred Contact Method: (Check off below)

- Email  Call  Text

## PROPERTY INFORMATION

Address: \_\_\_\_\_

- Home Type:  Single-Family  Multi-Family  Townhouse  Condo  Mobile Home

Please share the details of your home (beds, baths, sq. ft., stories, etc.)

\_\_\_\_\_

Have you made any notable renovations or improvements to your home?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Can you share any stand-out features of your home that would affect price?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Are there any notable negative features or damage in your home?

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What do you like most about your neighborhood / community?

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Is your home part of a Homeowner's Association? If so, how much are the fees and how often?

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Have you spoken with any other agents?

 Yes  No

Have you considered selling the home yourself?

 Yes  No

When did you buy your home and what price did you pay?

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Do you know how much you still owe on your loan?

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Do you have an idea of what you think your home should sell for?

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Do you have a minimum price you will accept for your home?

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Is there anything else you'd like me to know?

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MOVING INFORMATION

What are your main motivations for moving?

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What is your target date to be moved by?

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Do you know what area / neighborhood you'd like to move to?

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What are your reasons for choosing that area?

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If we found a buyer today, on a scale of 1 to 10, how ready are you to sell?

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THANK YOU!